

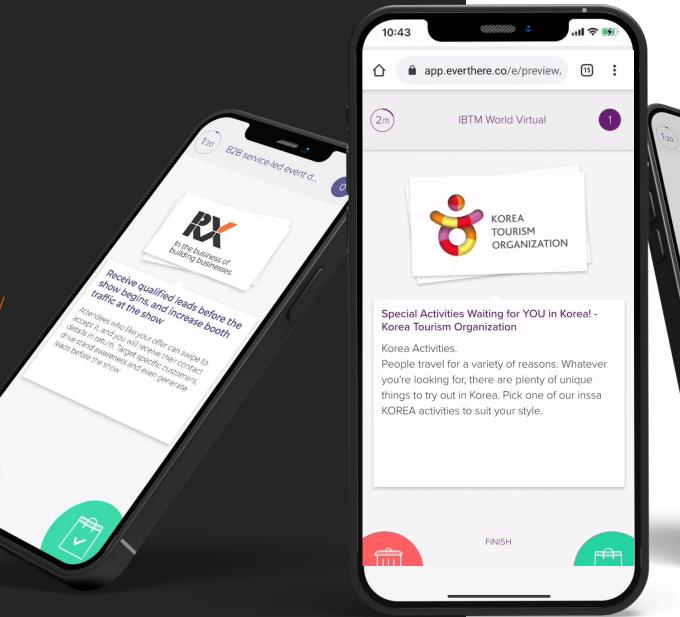
## Digital Incentives.

Start receiving qualified leads before the show begins, and increase booth traffic at the show

#### What is a 'Digital Showbag?'

Simply, it's a 'Digital Showbag' so exhibitors at RX shows can present eye-catching offers to visitors on their mobile devices.

Exhibitors buy a 'Digital Showbag page' from RX and create their own offers to increase brand visibility and drive stand traffic.



show begins, and increase br

## Create a digital offer before the show starts

#### **Create your offer online**

RX will email you a link to an online portal where Exhibitors can create and edit their show offer.

The offer can be previewed exactly how visitors will view the offer throughout the event.

#### You will need:

- Offer Title make the offer eye-catching!
  e.g. "Invitation to Product Launch..."
- ✓ **Offer Logo** brand logo in \*.jpg or \*.png format. Make sure visitors know who you are.
- ✓ Offer Details Further Information on the offer, Instructions on how to Redeem
   e.g. follow this link / tag us on social media

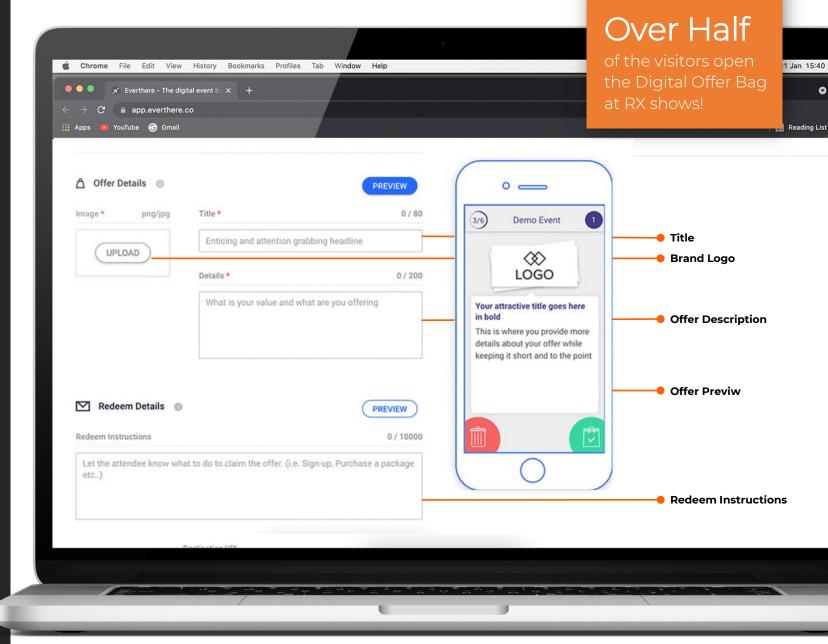
#### **Publish your offer**

Click 'Save' to confirm your offer.

RX will publish the Digital Offers Bag before the show and email ALL visitors!

#### **IMPORTANT**

Ensure all aspect of your offer are valid as once the Digital Showbag has been published you are unable to amend or delete an offer.





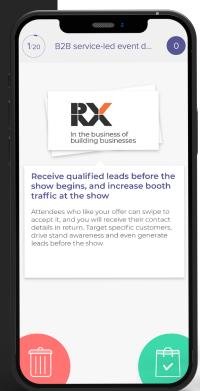
## What happens during the show

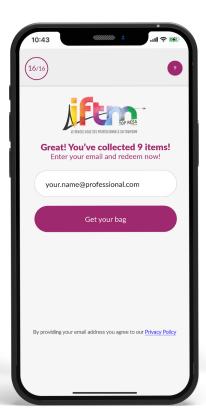
#### The Digital Offers Bag goes LIVE!

- RX promote the Digital Offers Bag to every visitor by email multiple times!
- ✓ Visitors swipe through the offers 1 at a time (offers are shown in a random order)
- Visitors swipe right to accept an interesting offer and swipe left to reject
- RX limits the number of offers per bag to maximise Exhibitor visibility

### Exhibitors can monitor views of their LIVE offer page!

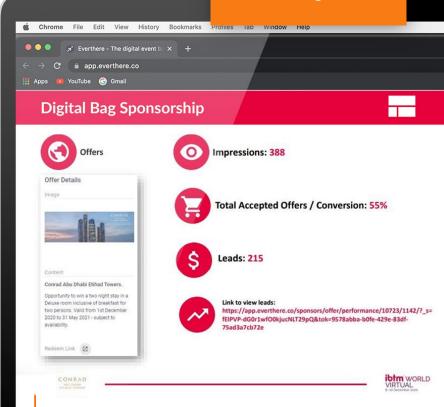
- Exhibitors can see new leads in real time
- Exhibitors can contact leads during the show to follow-up and arrange to meet
- Visitors have access to the bag for the duration of the show







Unique impressions for each digital offer





## View your leads report after the show

#### **Download your leads report**

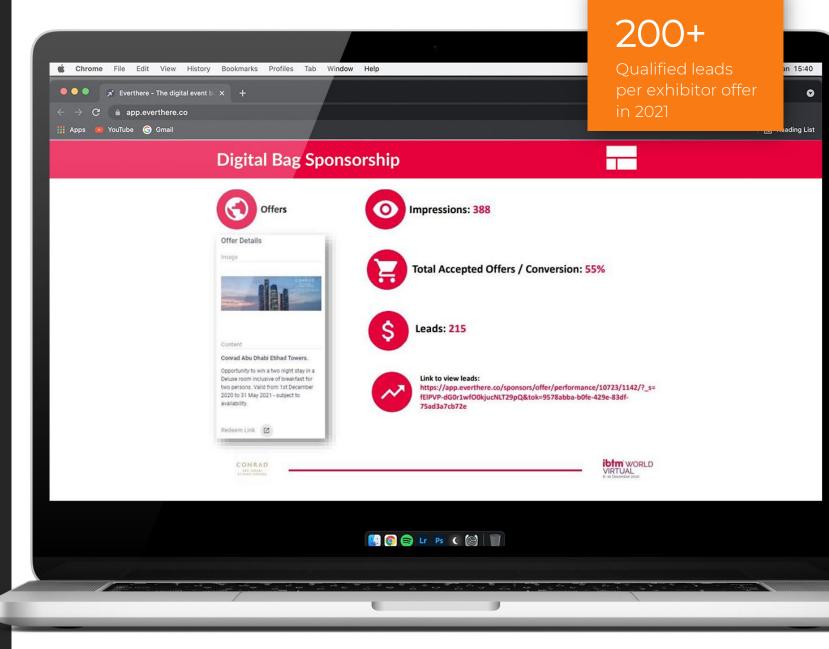
The lead report will contain contact details for all visitors who accepted your offer, including:

- ✓ Full name
- ✓ Business email address

#### View full analytics for your offer

An email be sent to you containing a link to your show offer analytics, including:

- Unique number of impressions
- ✓ Total accepted offers / conversion
- ✓ Total number of leads







# Digital Incentives.

#### **Next Steps**

Check your inbox for the link to activate Digital Incentives

#### Didn't receive the email?

Contact your RX support team: T: 02 8329 0945 or 1800 751 960

